

Overview of Federal Government Consulting Services

In an era of increasingly complex public policy development and implementation issues, where effective management, partnership and efficient operations are essential, Practical Strategy LLC offers important support to government clients through the GSA Mission Oriented Business Integration Services schedule.

Practical Strategy LLC, a small, woman-owned business as designated by the Small Business Administration *provides strategic planning, grants management and support, policy analysis and management consulting services to federal agencies and to non-profit organizations seeking to drive change and improve performance. Our goal is **practical strategy** - the intersection between bold vision and concrete results that empowers organizations and the people in them to reach their full potential.*

Our Value to Government Clients

Practical Strategy helps clients clarify direction and develop an understanding of implications for action, helping align day-to-day operations with mission, building commitment to common purpose and supporting continuous improvement.

The company's signature focus is navigating complex public policy settings by navigating across and through traditional constituencies to apply fresh, creative analysis to long-standing dilemmas.

Our team brings in-depth expertise in the management and improvement of government programs and effective and efficient leadership and implementation.

As a virtual organization, Practical Strategy pulls expertise from across geographic boundaries rather than incurring the often static, rigid limitations of traditional organizations. Practical Strategy's goal for each contract is to elicit the best thinking from those in our network to shape the team's expertise, by sourcing and managing professional expertise based on project scope.

Practical Strategy LLC is led by Sally J. Sachar, who has more than 25 years of experience leading organizations and projects in the public and not-for-profit sectors. Sachar's leadership has focused on many areas of social policy, including job training and workforce development, civic engagement, community service, election reform, and K-12 school issues and reform. From positions of significant responsibility in federal and state government, to establishing start-up not-for profit organizations, leading the turn-around of existing enterprises, and helping to both launch and lead complex programs in a range of organizational settings, Sachar understands how to help organizations achieve results. She has led enterprises as a federal grantee and, in the state and federal government, as manager of large programs with extensive grants management components.

Services

- ¡ Strategic Planning & Positioning
- ¡ Organizational Development
- ¡ Change Management
- ¡ Performance Measurement
- ¡ Grants Management and Support
- ¡ Technical Assistance to Grantees
- ¡ Policy Analysis
- ¡ Program & Project Management
- ¡ Stakeholder Involvement and Facilitation
- ¡ Process Reengineering
- ¡ Coalition Building and Partnership
- ¡ Development



Our Client Experience

- § Practical Strategy's projects have included streamlining grants management processes for the Election Assistance Commission and Corporation for National and Community Service, strategic planning for the National Institute for Literacy, and analyses for the National Oceanic and Atmospheric Administration.
- § At the state level, Practical Strategy has supported projects in Arkansas, Arizona, Florida, New Mexico, New York, Ohio, Pennsylvania, and others.
- § Work with non profits and associations has included the internationally acclaimed Jane Goodall Institute, KaBOOM!, the National Governors Association, Achieve, Jobs for the Future, the KnowledgeWorks Foundation and several others.
- § All of these experiences are of direct relevance to federal clients.

Selected Clients

Academy for Educational Development	Learn and Serve America
Achieve, Inc.	Lumina Foundation
Association of Proprietary Colleges and Universities	National High School Alliance
Building Engineering and Science Talent (BEST)	National Governors' Association
Commonwealth of Pennsylvania	National Institute for Literacy
Corporation for National and Community Service	National Service Learning Partnership
Election Assistance Commission	National Oceanic and Atmospheric Administration
The Jane Goodall Institute	New York City Department of Education
Jobs for the Future	Philadelphia Education Advisory Task Force
KaBOOM!	Sarasota County Public Schools, FL
KnowledgeWorks Foundation	

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