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Exciting Developments...

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What We Do

Practical Strategy helps leaders think strategically about the external forces and internal capacities that shape their organizations' ability to get results. And we develop clear, concrete plans that lead to positive action. The immense challenges of our precarious economy make managing change and increasing organizational effectiveness even more paramount than before.

Join Us.

We're always scouting for new ideas, projects, potential partners and consultants to work with us. Email info@practicalstrategy.org for more.

Sally J. Sachar Joins Practical Strategy

Sally J. Sachar has assumed leadership of Practical Strategy and will direct its work supporting organizations facing complex leadership, policy and management challenges. Over the past 25 years, Sachar has held numerous leadership positions in the not-for-profit and public sectors, focused on many areas of social policy, including job training and workforce development, teen pregnancy prevention, civic engagement, and K-12 school reform. For more about Sally: link to bio on website. Contact Sally at ssachar@practicalstrategy.org.

Rob Muller Moves on to Lead Regional Education Lab

After five years of building our consulting practice and working with federal, state and local governments, associations and non-profits, Muller has accepted a position with CNA's Institute for Public Research as incoming **Director of the Regional Education Lab - Appalachia**, and associate director of the education center. He continues as affiliated faculty at **Georgetown University** teaching in the graduate public policy program. Rob's new email address is mullerr@cna.org.

Practical Strategy Awarded Federal MOBIS (Mission Oriented Business Integration Services) Contract

Practical Strategy is now able to provide a full range of consulting services directly to Federal Government agencies through the GSA MOBIS schedule. Through this contract, we offer a full range of strategy, management and consulting services to help leaders in the federal government improve their federal agency's performance and results. As a MOBIS contractor, we have been certified to possess the necessary expertise to facilitate how the federal government continually adapts to new mandates and challenges. It's an excellent vehicle for our federal colleagues to access small business support! **For more information, about how Practical Strategy can help you through the MOBIS schedule, contact Jennifer Molinoff,**

jmolino@practicalstrategy.org.

Our Recent Engagements

In the past year we've been involved in a range of strategic planning and management improvement projects for government and non-profit clients. Most of our engagements involve a combination of public policy development, program analysis, and organizational strategy.

With **Jobs for the Future**, we conducted an assessment of implementation of dual enrollment policy, and how the Commonwealth of Pennsylvania could better serve low income and minority students. The goal of the dual enrollment program is to provide college level opportunities and courses for high school students to increase their likelihood of postsecondary enrollment and success.

For **The National Institute for Literacy**, we led a strategic planning initiative that clarified vision, mission and goals, and culminated in a performance tracking dashboard and process to assist senior management and Board identify issues, provide strategic direction, and leverage scarce resources.

For the **KnowledgeWorks Foundation**, we developed a series of state high school reform products, including an assessment of the state of high school improvement efforts nation-wide, identification of Ohio promising practices, synthesis of state economic and demographic trends and educational attainment gaps. The project included focus groups with state leaders and identification of options for a new state role in education leadership.

With **HCM Strategists for the Lumina Foundation**, we are advising a team from Wisconsin about improving the productivity of the state's higher education system as part of the *Making Opportunities Affordable Initiative*.

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